

The Facts



Core Competency	System evaluation, selection, contract negotiations, and conversion management specialists	
Headquarters	6000 Metrowest Boulevard Suite 107 Orlando, Florida 32835	407-926-8250 www.NextStepInc.com LinkedIn: Next Step International, Inc.
Leadership Team	Peter Jeye, CEO (22 years) Linda Vick, Executive Vice President (22 years) Trisa Wetzal, Executive Director of Operations (22 years) Steve Wildman, Managing Director (5 years)	
Industries	Community Banks Credit Unions	
Market Position	Premium provider and leader since 1995	
Emphasis	Core Operating Systems Digital Banking Solutions Loan Origination Systems ATM / Debit Processing Solutions	Credit Card Processing Solutions Financial / Accounting Systems Digital Imaging Systems Other Key Ancillary Systems
Services	Project Management, Risk Management, and Advisory Services for: <ul style="list-style-type: none">▪ Strategic Technology Assessments▪ Vendor / System Evaluations and Selections▪ Vendor Contract Negotiations▪ Conversion and Implementation Management▪ Merger and Acquisition Management▪ High Impact Process Improvement and System Utilization	
Characteristics	<ul style="list-style-type: none">➤ Specialists with a combination of vendor and banking experience➤ Extremely knowledgeable of banking and credit union operations and management➤ Thorough understanding of technology vendor landscape➤ Comprehensive, customized, and 100% objective➤ Practical and trusted with a proven track record of successful conversions	
Client Examples	Investors Bank, NJ Liberty Bank, CT Ridgewood Savings Bank, NY New York Community Bank, NY Bank Iowa, IA UniBank, MA Montecito Bank & Trust, CA	Redstone Federal Credit Union, AL United Nations Federal Credit Union, NY Veridian Credit Union, IA American Airlines Federal Credit Union, TX Navy Army Community Credit Union, TX Affinity Federal Credit Union, NJ Georgia's Own Credit Union, GA
Client Satisfaction	Exceptional	